

ACCOUNT REPRESENTATIVE/OUTSIDE SALES REP

LEWIS is a leading business products distributor offering a full range of paper, wide-format, office supplies and packaging to businesses of all sizes. We have been in business since 1982 and operate distribution centers in Illinois, Indiana, Michigan and Colorado, with headquarters in Wheeling, Illinois.

We are expanding our sales team in the Grand Rapids, Michigan region, and are currently looking for a candidate with the right skill set for an Account Representative (Outside Sales Representative) position. We are looking for an organized, self-motivated team player. Main responsibilities will include:

- Acquiring and retaining knowledge of the many products we offer;
- Displaying outstanding sales skills at all times; and
- Developing new business.

SALES REP REQUIREMENTS:

- Minimum of five years' experience as a sales representative in either the paper, printing or wide-format industry;
- Education generally equivalent to a bachelor's degree from a four-year college or university;
- Good verbal and written communication, as well as interpersonal skills;
- Proficiency with Microsoft Office and relationship management software;
- Excellent organizational skills;
- Valid drivers license, as well as your own vehicle and insurance.

This sales position is paid on a fully commissioned basis with a guarantee to start, and includes excellent benefits. If you feel you have the necessary skills and would enjoy working for an employee-friendly organization with other team players, please send your resume via email to tclarkson@lewispaper.com.

Please include salary requirements.